

BOD eMail Action - May 23 2006

Our order levels with PFA Fulfillment for the Company Store fall below their minimum requirements thus inflating our service cost targets. Investigations of Internet hobby shops to provide our order fulfillment proved fruitless. A full specification of performance expectations was drawn up for a new contractor opportunity. NPRHA member and publisher (Sonrisa Publications), Dave Cooley (Auburn, WA), was interviewed as an alternative provider given the new service criteria (dated April 18, 2006). Discussion of bid ensued with questions and suggestions for negotiation.

Investigation of new Company Store fulfillment contract with Dave Cooley / Sunrisa Publications subject to NPRHA service criteria and Board proposal feedback (advance cancellation periods, warehousing costs, inventory insurance, hobby shop survey) - discussion and vote - carried.

BOD eMail Action - May 24, 2006

Jim Dick of the NP Archives project requested that an appropriate level high-end 35mm film scanner be obtained to support archiving and production requirements in the near future. Digital scanning consultation with John Fujii recommended that a Nikon CoolScan V ED Film Scanner would fit the bill (Fujii is a high-end film and digital photographer).

Motion to support a supplementary \$600 grant to the NP Archives project for acquisition of a Nikon CoolScan V ED Film Scanner upon availability - Dick, Ursem 2nd, carried.

BOD Bozeman MT - July 12, 2006

Called to order by President Tarbox at 3:09 pm.

Members in Attendance - Jon Bratt, Duane Durr, Bill Kuebler, Gary Wildung. **Board:** Jack Christensen, Bob Horne, John Lubetkin, Bob McCoy, James Dick, Jan Taylor, Ed Ursem, Gary Tarbox, John Fujii.

Agenda - reviewed and approved.

BOD Minutes Fargo 2005 (Combined) - motion to approve as published - Horne, McCoy 2nd, carried.

Announcements

- John Lubetkin is on an extensive book signing tour. He has donated 160 books to the NPRHA for presentation to libraries and museums in the NP states.
- The Nixon Collection cataloging effort is in its 3rd quarter with 10,066 images scanned. The collection appears to be smaller than anticipated as Ron sold off negatives at the end of his life. We do not know where these missing negatives went, although some notations indicate the NP received them directly from Ron.
- Jim Frederickson's collection has undergone 16 months of work by volunteers. Sorted AFE by subdivision and station between 1900-1925. Still have a whole storage locker full of AFE including later ones acquired by NPRHA from Tacoma library (yet to be cataloged). Special thanks to Walt Ainsworth for donating boxes and shelving for Jimmy's garage. Walt feels very strongly about preserving this information.
- The Mainstreeter 25-2 and 2007 Calendar was mailed last week.
- Durr noted that Bruce Meyers passed away June 29, 2006 in Illinois. He contributed extensively to past calendars and was greatly appreciated.

Finance

- McCoy covered the current financial reports. The company store report covered only through the end of December 2005 due to a newer accounting system. The results for 2006 will be available after transferring and mapping that information to the newer system.

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- An independent audit of the association financials maintained by the treasurer (outside of the company store records) found them in order by auditor, James McKee.
- The 2006 association financials to mid-year, show a \$14,000 net gain from 2005 due to savings from printing only two Mainstreeter issues over the period. Also, No donations were granted by the NPRHA since last convention.

Motion to accept treasurer's 2005 report - Ursem, Horne 2nd, carried.

Planning for 2007 budget has begun. The goal is to increase membership to 2007 over the next year which will require additional expenditures including:

- National advertising of NPRHA-produced models,
- Recruitment support materials including a brochure and recruiting kits,
- 2007 convention car. Discussion tabled for Sunday.

Membership

Tarbox covered Norm Snow's membership report. NPRHA membership has remained essentially flat for three years. We need to significantly improve these numbers as they will not remain flat forever. 15 members were noted as having dropped sustaining memberships. As of this meeting, Snow tendered his resignation. Norm was formally commended for outstanding service since 1992. New proposal for membership services divides responsibility into three categories - receipt, renewal, and response.

- **Receipt Chair:** Dave Hilliard will receive all communications and update Membership database maintained on a secure website.
- **Renewal Chair :** Michael Borkan monitors membership status and sends renewal notices to members.
- **Response Chair:** Dave Cooley responds immediately when new members join by sending a prepackaged kit with the last calendar and issue of Mainstreeter. The new members will receive the next three quarterly issues before renewal.

The division of labor helps improve organization response. The topic of membership cards was mentioned - some individuals want them. In general, we must keep delivery of membership materials (especially the quarterly) in a smooth and consistent fashion. Wildung reported that we have lost members in the past due to inconsistent delivery of these benefits. Active follow up on membership status is a must including expiring members.

Tarbox also proposed a two- and three-year membership offering at a small discounted rate. A concern was raised about managing increased costs (postal and production costs) with respect to multi-year subscribers locking in at earlier rates. Savings from avoiding repeated future contacts would possibly offset some of this risk. Tarbox needs to work with Horne (recruitment) and McCoy on schedule for this rollout.

Motion to offer 2- and 3-year membership options to regular and sustaining categories with further details to be worked out - Ursem, Lubetkin 2nd, carried.

The idea of a Trial Membership was discussed (previously suggested by Lubetkin). The idea was not for renewals but as a potential introductory gift membership for friends or libraries at a discounted rate. As a recruitment tool, this feature could potentially engage new members who might otherwise not know about us. Further discussion on Sunday was in order.

Montana Historical Society Presentation

Jennifer Jefferys-Thompson joined the meeting to discuss Warren McGee's donated collection. The museum wishes to support a more public awareness of his gift through development of a traveling exhibition of forty framed McGee images and interpretive text in a presentation. The presentation would be available for the Montana region and beyond. Warren was enthusiastic about the idea from his brief introduction to the topic on the drive from Livingston. Kirby Lambert from the museum would be the lead curator for the project (tentatively called "*On Track: The Railroad Photographs of Warren McGee*"). The museum approached the NPRHA for a co-sponsorship of this show for approximately \$10,250. Lubetkin mentioned that the prestigious Montana Magazine of Western History might be interested in a feature article to accompany the creation of this show. Additional details about presentation, rental costs and logistics, and publicity would require additional discussion, but the Board was very enthusiastic with the idea. Quick project initiation was a major concern with respect to Warren's 92 year-old-status. Individuals at the meeting pledged \$3000 to exhibit if it was pursued immediately. Lubetkin would investigate article possibility with

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Molly Holtz (Ed. of MM) and Western History Association. Further discussion about project funding was tabled until Sunday after chance to poll membership at the open meeting, although prevailing sentiment was that personal donations might clearly support the effort on its own.

Motion to put together a plan for this McGee traveling exhibition proposal and a Montana Magazine article for a commitment date by October 1, 2006 - Lubetkin, Horne 2nd, accepted.

Publications

Tarbox reported that Tim Repp had concerns about articles for *The Mainstreeter* running in short supply. More specifically, we need to generate more convention articles (such as on the convention cars) and membership-targeted articles that match their interest profiles (why we need more 1950-1960s articles, especially modeling articles). Repp confirmed that he wants to continue on with the publication. Our format will remain 36-pages and will have a good mix between history and modeling across issues.

Company Store

Tarbox reported that Dave Cooley and NPRHA have come to terms on the contract. It covers expected performance metrics, SKU and shipping expectations, insurance agreement, and credit card handling. Terms are for a five-year contract with 90-day advance notification for cancellation clause. Compensation covers warehouse and merchandise costs (our volume of materials will require a modest increase of \$30+).

Motion to proceed with the contract after asking about possibly reducing the warehouse rate when extended - Horne, Ursem 2nd, carried.

Tarbox raised a discussion about adding a member discount when purchasing from the online store - perhaps between five and ten percent. This would be an additional membership benefit. Lubetkin suggested that a convention discount was also worth investigating. Impacts on shipping and handling were discussed. Shoppers should be able to select their shipping method. Bratt noted that modeling items are probably a greater benefit to membership than books (since larger firms can offer better discounting than we can). Books are being offered for members who tend to purchase NP items from the Store.

Motion to investigate a membership discount benefit for purchases from the Company Store when made online or at the convention, exact details to be worked out - Horne, Taylor 2nd, carried.

Modeling

Ursem reported that there would be a convention car for next year, the exact details to be worked out in the next few months. The Modeling Committee would also like to expand the diagram book as a project for 2007. The future of laser kits has not been discussed, but the 2007 convention car (*a production model from a manufacturer*) and at least two more diagram books are current goals.

Recruitment

Horne reported that the Recruitment and Retention Committee's focus is to increase the membership and ensure its continued growth. NPRHA recognizes that constituencies who actually remember steam and early diesels are diminishing. We need to promote membership interest in all constituencies with a focus on modeling as a next generation anchor. Future efforts should help support growth in geographic areas that can encourage social functions that build interest with people who may not have had a prior interest or relationship with the Northern Pacific. Jim Dick has been holding meetings at the roundhouse in MN at least twice a year. A draft document with guidelines and ideas for this campaign now exists. *2007 members in 2007* is a major goal for this group.

Tarbox shared a NPRHA membership brochure color mockup (tri-fold) that leverages the recruiting work depicted in the NPRHA 2007 calendar. It will help discussions of the NP as "An All-American Railway" and market our association's full membership benefits. A production bid from Newman-Burrows was also presented to help discussion. Feedback requested.

Motion to approve the concept of a full-color brochure for membership recruiting with a not-to-exceed production cap of \$1,500 - Lubetkin, Taylor 2nd, carried.

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Conventions - Taylor reminded the Board of the up coming events for the week including several author signings and McGee's presentation tonight. The sign-up for the train ride was successful enough to provide attendees with a breakfast before departure. Board thanked Jan Taylor for all of her work on Bozeman event. Durr provided a Fargo convention report with a closing financial statement.

Further agenda business to continue at the Sunday BOD meeting - *motion to adjourn - Ursem, Dick 2nd, carried.*

Adjournment at 5:22 pm.

Annual Membership Meeting Bozeman MT - July 15, 2006

Called to order by President Gary Tarbox at 2:01 pm.

General Announcements

- John Lubetkin's book tour plus visibility for NPRHA.
- Status of Jim Frederickson's archive progress mentioned.
- 2007 Calendar is out earlier because of opportunity for visibility in the national rail-press. The calendar designed for recruitment with this in mind.

2005 Minutes

Posted and available on website with copies available at this meeting for review.

Motion and second to accept without reading, passed.

Financials

Bob McCoy reported that 2005 financial reports available at meeting reflecting current status. NPRHA is in black (2004 had an overage due to producing five *Mainstreeters*). Store status covered.

McGee Traveling Exhibit

Yellow cards were distributed to members present to pledge funds to co-sponsor with Montana Historical Society, a traveling exhibit of Warren McGee's photography. Exhibitions will last approximately two months within Montana and other states in the region. Board recommends the NPRHA fund this exhibition as it is a wonderful opportunity for visibility and recruiting. A number of members pledged an amount totaling \$6,200. Ursem suggested from floor that McGee exhibit might be present at our next convention. Membership materials should definitely be a part of this traveling show's kit. The members were thanked for their pledges.

Membership

- Tarbox reported for Norm Snow that we're at 1,654 members before convention with the numbers virtually flat from last year.
- New members attending the convention were asked to stand and be recognized with applause.
- Norm Snow's retirement as Membership Records chair was announced.
- The Membership Records process has changed. David Hillard receives all communications, deposits funds and updates the membership database. Michael Borkman sends out all renewal notices, and Dave Cooley sends all the welcome kits to new members.
- The welcome kit packet contains the latest issue of the *Mainstreeter* and Calendar.
- Question about why people are not signing up? Reasons include forgetting to renew, disappointment with errors in calendar, non-timeliness. Remark about "Great American Train Show" could be a great visibility activity for us.
- Membership brochure discussed, along with association's efforts to organize regional meetings and centers of interest to improve our member recruiting and retention.

Publications

Tarbox reported for editor Tim Repp that *The Mainstreeter* requires more articles on modeling and more subjects of interest to the membership. Please recommend subjects that would make a difference to you. An audience survey was taken by show of hands for categories - Steam, Diesel, Passenger Equipment, Freight Equipment, Structures,

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Non-revenue (MOW), Biographical Stories (More Tales of the Rails). Request from audience desired technical focus on motive power and articles about personal experiences with it. Poll by show of hands also taken for eras of interest [1880-1915, 1915-1940, 1940-1970]. Comment from floor was about the value of wheel reports to the modeler of specific eras.

Suggestion was made about recording veteran or member obituaries. This might be tracked as a separate insert or through another forum. Jim Dick noted that in the discussion of members/veterans passing, people should think about the future of their memorabilia or their past history. Collections need more self-documentation, photos, and personal recollections kept with them. These could very well become ideas for future articles - this all starts with you. Tarbox mentioned about the Shannon research for his articles - we also need volunteers for things like the convention car and such. McGee believes that we should guarantee the safe display of memorabilia and other collectible materials. He recommends that the NPRHA issue guidelines to help families place railroad collections with the archive or other responsible institution.

Company Store

- At the last convention in Fargo, Joy and Gary Wildung stepped down after 18 years of dedicated service to the NPRHA.
- The Store fulfillment was contracted to PRA Fulfillment in Minneapolis, but we didn't meet their minimums which killed our margins. Hobby shops were investigated as alternatives but they were not interested in providing the service for the Store. Member Dave Cooley submitted a proposal to provide contract fulfillment from his Auburn-based rail-map business.
- The Modeling Committee expects to add more modeling content to Company Store along with starting national advertising to increase NPRHA visibility.
- Shopping discounts for members are also being investigated.

Modeling

Ed Ursem reported the Modeling Committee's results for the last year:

- Diagram passenger car book was released and quickly sold out
- Stock car ends produced to correct the Central Valley kit,
- Two-story station kit was released at Bozeman convention. It took a big effort to get this depot out for this convention. Future version will offer a mirror image of current design (prototypically correct).
- Convention car, a resin kit, introduced for 2006.
- Sales have exceeded committee's expectations on all items. Laser kits - coal shed (sold out), scale house (sold out), signs, all have been successful. Question about the laser cut signs - HO scale sold out? Ursem said that a re-order was in progress.
- Next year will be a 1960-era convention car. That whole era needs some focus from modeling committee.
- Passenger car diagram books will be released to cover at least two more eras. Would like to consider two to three freight car books and at least one MOW book. Walt Ainsworth has scanned all of Jim Frederickson's books, so we are prepared for this future.
- Possible future laser kits include an icehouse and wooden phone booth design.
- Aaron Gjermundson will sell his stock car designs through the Company Store. Aaron indicated he was looking into developing a high-sided gondolas in the future.
- New Modeling Committee chair is Jon Bratt. Dean O'Neill is also joining the committee which is looking for new contributors that would like to be involved in developing new NP models.
- It was suggested that the next Mainstreeter feature the historical information for the convention car and such.

Recruitment

Bob Horne discussed contributions to many NPRHA projects through the 1883 Society. Gifts-in-kind (\$2,500) to the organization can qualify as well (application form available on website). NPRHA website (www.nprha.org) publishes supplemental information to our quarterly newsletter. A fourteen page report on our new membership organization is available. The future of the NPRHA requires that we attract more younger members who are interested in the Northern Pacific, the All-American Railroad. To do this we need higher visibility within the rail-fan and modeling world. Our major goal is "2007 in 2007" slogan (e.g., 2007 members by the 2007 convention).

NPRHA wants to start local member groups along the NP mainline. Following locales with our current members are being targeted: Billings, MT - Mandan, MT - Bozeman, MT - Chehalis/Centralia, WA - Duluth, MN - Ellensburg,

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WA - Helena, MT - Laramie, WY – Fargo, ND - Twin Cities, MN - Missoula, MT - Northern CA - Portland, OR - Seattle/Auburn/Tacoma WA - Spokane, WA - Chicago, IL - Walla Walla/Pasco/Yakima WA - Glendive/Jamestown, ND - Staples, MN, etc... We need ownership of these local groups.

2005 Convention

Duane Durr reported 115 registrants, 109 at banquet, 28 swap tables, and the guarantees for all room nights were covered.

Calendar

Durr would like to survey future calendar features - model shots, early link-and-pin, roster shots, depots, etc. Photo resources are always needed by the October 15th deadline. Timely submission helps tremendously. Send photo submissions to Duane Durr and he will return them.

Preservation

Jim Dick reported that we still do not have a long-term contract for our archive at the Jackson Street Roundhouse, and are still operating under the original contract. When we sign the contract, we will require a moving appropriation. Still need some operational capital items for operations (an office copier capable of 1% scaling is desired), a slide scanner for collections (Nikon CoolScan IV is under consideration). We are also trying to get things like the Shannon collection details out to you so that you know about available resources. As always, we need volunteers to help our cataloging efforts. Remember, the archives belong to all NPRHA members. With advance notice, the volunteers can help get you access to archive information. We are still working on helping to support non-Internet users as well. Also, in any of your future estate planning, consider making your collections available to the NPRHA archive. We will help you with templates on how to leave materials to the archives, so please sit down and record your remembrances of items, etc.

NPRHA.org Website

Tarbox reported that the committee met at Bozeman and are looking into Google search support for the entire site. Future projects include an investigation of Wiki dynamic content (see wikipedia.org), growing the modeling section of the site, and the need for more dedicated convention sections on our website.

Elections

John Fujii reported that the Nomination Committee submitted the following slate of candidates for consideration along with nominations from the floor - Ed Ursem, Jon Lubetkin, Jack Christensen, Jan Taylor. Floor nominations were requested three times per procedure.

Motion to close nominations and approve slate of four candidates - Horne, Kuebler 2nd, carried.

Adjournment at 3:56 pm.

BOD Bozeman MT - July 16, 2006

Called to order by President Tarbox at 12:09 pm.

Members in Attendance - Duane Durr, Bill Kuebler, Gary Wildung. **Board:** Jack Christensen, Bob Horne, Bob McCoy, Jan Taylor, Ed Ursem, Gary Tarbox, James Dick, John Fujii.

Agenda - Budget and McGee tour items

McGee Traveling Exhibit - McCoy reported that we have \$9,220 in pledges after the membership meeting. The general feeling was that other members should be given a chance to contribute, but the BOD can make up any difference from Preservation funds. Concern was expressed about representation of the Northern Pacific Railway in this exhibit. It was felt that the NPR needed greater than half the total number of images in the exhibit for this sponsorship to be significant to our cause and membership. It was still noted that there was also still concern about fees for out-of-state usages such as at the Mandan convention. MTHS mentioned that \$1K was required. Unanimous consensus by the Board was that NPRHA interests were foremost in the negotiations of this project.

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Motion to proceed with the tour and fully fund it - Horne, Ursem 2nd, carried.

Budget

The operating budget for 2007 was discussed. The current contributing factors were that there was authorization for the color brochure, no cost impacts for the traveling exhibit, and the need for advertising was the next major issue. A national campaign for promotion of NPRHA-developed models with publications such as Railroad Model Craftsman, Mainline Modeler, Model Railroader, etc. is a next step. The ads would run a couple of months apart to determine the type of response from each magazine. The estimated budget was \$1,500 for this project, although the costs and sizing were unknown at this time.

Motion to fund a national advertising campaign for the promotion of NP models and NPRHA visibility - Ursem, Dick 2nd, carried.

Members Discount - We will distribute the numbers after further investigation of this matter.

Modeling - The committee was all set and had nothing further to report.

Local Organization Support - It was noted there seemed to be a positive response to the pitch at the general meeting. Horne agreed and suggested that we solidify the game plan and get starter kits out with brochures and other support materials to every interested locale. A lending library of DVDs was suggested or perhaps including one as part of each starter kit. Someone needs to pull together a sorted contact database of relevant ZIP codes to help with invitation postcards. Tarbox could probably post a Microsoft Word and Publisher template document to help with invitations (it would include our logos). A fully fleshed out meeting template for starter organizations (how to organize and run an event, remembering extras such as refreshments, how to generate visibility, etc.) would be helpful (probably available from our website).

Conventions

Durr offered to answer any questions about the 2005 convention financials if any one had any - please contact him.

Tarbox mentioned that Jan Taylor would be our key convention resource going forward. NPRHA last year selected Bismarck-Mandan in 2007 and Tacoma in 2008 as future sites. We have only discussed St. Paul, MN, as a future - we should have this finalized at least 2-3 years out. Horne noted that Jim Chinquist (GNRHS Liaison) should be in the loop for coordination. Taylor noted that our attendance was impacted because people wanted to get to the GN swap meet (and they couldn't get to Kalispell quickly from Bozeman). The convention week layout was discussed - consideration was made for moving things up to Wednesday and avoid presentations on Sunday. Taylor reviewed the greater calendar to determine what is next Perhaps Spokane, WA? A Centralia to Grays Harbor train ride is possible for the Tacoma convention. Spokane makes a lot of sense as a possible follow up. Sandpoint, Idaho was also suggested.

Motion to consider St. Paul, MN for 2009 and Spokane, WA for 2010 - Horne, Dick 2nd, carried.

Tarbox noted that we continue to develop a very good convention document. Mike Booth will need consultation for help in running a convention. Ursem noted that one of the largest swap meets was with our joint SP&S and NP meeting - why not hold a swap meet on neutral ground between both meetings? Perhaps hold them on the Sunday between? We should perhaps talk to the GN to see if they're receptive to a mid-point joint swap meet when in Tacoma (NP) and Everett (GN) for 2008.

Budget

The 2007 budget was discussed from various aspects that follow:

- General discussion around how and when to print / distribute on paper versus digital (Adobe PDF). There was expressed concern around how many members we would lose if digital became the predominant distribution method.
- James Dick requested a one-time moving expense for AFEs - \$12,000 was his estimate. It costs us \$300/quarter right now where the material are stored in a local shopping center. The estimate already accounts for the sharing

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of the space and cost with GN group. The move must be done professionally (not volunteers) because we're talking steel transfer cases and file cabinets.

- Tarbox noted the need for new marketing categories in the budget which would include the recently approved brochure production (\$1,500 for 6,000 count brochure). The national marketing budget also needs to be broken out. (\$1,500).
- The issue of budgeting for the calendar came up. It was proposed that budgeting for all-color would support greater flexibility from the half-color approach now. This will cost at least \$1K more for a budget item of \$6K

Motion to approve color availability on every calendar page - Dick, Horne 2nd, carried.

Membership

Taylor noted that gift memberships (such as Christmas gifts) need to be in an extra space slot of the Mainstreeter. The notion of Trial or Introductory Gift Memberships was also raised for discussion. Two ideas were suggested: a one-year membership at a reduced rate or an associate membership category perhaps with no publications or calendar (a family membership). Horne mentioned the Trial Membership proposal (4/6/2006 RecruitingRev5.doc) that suggested recruiting level discounts (one-half off) subject to [1] not being a NPRHA member for past 5 years, [2] person/organization recommended by Current Member in good standing, [3] membership for only one year, but with all rights and privileges of a full member, including voting.

Motion to create a 1-yearIntroductoryGiftMmembership for new, non-members who [1] have not been previous NPRHA members in previous 5 years, [2] come recommended by a Current Member in good standing, [3] will enjoy only a one-year membership which includes all rights and privileges that include voting per a full membership - pricing TBD - Horne, Taylor 2nd, carried.

Horne asked if we accounted for the moving charges for the new store in the budget. The moving costs have not been budgeted as a separate item and will be accounted for as an overhead cost.

New Business

Ursem brought up that Bruce Barney committed a huge number of hours to produce the working CAD layout for the laser-cut models for the modeling committee development projects.

Motion to recognize Bruce Barney by giving him a 1889 Society membership for this generous modeling contribution (exceeds estimate of 100 hours @ \$30/hr) - Horne, Ursem 2nd, carried.

Monads for future electronic presentation. Horne noted that the correct version should include tapered lettering. Jim Dick will provide John Fujii with a copy of the real artwork to create a good stencil for future use.

Adjournment at 1:58 pm.

BOD eMail Action - August 13, 2006

Election of NPRHA Board Officers for 2006-2007 follows:

- President - Gary Tarbox
- Vice President - Jan Taylor
- Treasurer - Bob McCoy
- Secretary - John Fujii

Motion to approve 2006-7 officer slate as stated - Christensen, Ursem 2nd, carried.

Tarbox emailed two membership rate grids for review and approval:

- NPRHA Two- and Three-Year Membership Rates (see NPRHA Documents under Research on NPRHA.org)
 - modest discounts for non-sustaining membership terms of 2 or 3 years in length
 - sustaining members at higher rates already wish to donate higher amounts and do not benefit from marginal discounts.
- NPRHA Introductory Gift Memberships (see NPRHA Documents under Research on NPRHA.org)

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- one-year introductory gift membership at 50% discounted rate subject to previously stated criteria in Horne motion of July 16th

Motion to approve the Multi-Year Extended memberships as discussed - Christensen, Fujii 2nd, carried.

Motion to approve the Introductory Gift memberships as discussed - Christensen, Fujii 2nd, carried.

Respectfully submitted August 21, 2006 - John Fujii, Secretary